

## Julay Imports Ltd.

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### 责任范围

- 1) EXW  
工厂交货... (指定地点)
- (2) FCA (Free Carrier)  
货交承运人
- (3) FAS (Free Alongside Ship)  
装运港船边交货
- (4) FOB (Free on Board)  
装运港船上交货
- (5) CFR (Cost and Freight)  
成本加运费
- (6) CIF (Cost, Insurance and Freight)  
成本、保险费加运费
- (7) CPT (Carriage Paid To)  
运费付至目的地
- (8) CIP (Carriage and Insurance Paid To)  
运费、保险费付至目的地
- (8) DAF (Delivered At Frontier)  
边境交货
- (9) DES (Delivered Ex Ship)  
目的港船上交货
- (10) DEQ (Delivered Ex Quay)  
目的港码头交货
- (11) DDU (Delivered Duty Unpaid)  
未完税交货
- (12) DDP (Delivered Duty Paid)  
完税后交货

### General.

General definition of responsibilities.

### EXW - Exworks.

Ex works represents minimum obligation of the seller.

### FCA - Free Carrier.

Designed to meet the requirements of multimodal transport, such as container or roll-on, roll-off traffic by trailers and ferries.

### FAS - Free Alongside Ship.

Requires buyer to clear goods for export and pay cost of loading.

### FOB - Free On Board.

Goods are placed on board ship by the seller at a port of shipment named in sales agreement.

### CFR - Cost and Freight.

Requires the seller to pay the costs and freight necessary to bring the goods to the named destination.

### CIF - Cost, Insurance and Freight.

The seller procures transport insurance against the risk of loss or damage to goods.

### CPT - Carriage Paid To.

The seller pays freight for the carriage of goods to named destination.

### CIP - Carriage and Insurance Paid To.

The seller procures transport insurance against the risk of loss or damage to goods during the carriage

### DAF - Delivered At Frontier.

The seller's obligations are fulfilled when goods arrived at the frontier but before the customs border of the country named

### DES - Delivered Ex Ship.

The seller shall make goods available to the buyer on board the ship .

### DEQ - Delivered Ex Quay.

The seller has agreed to make goods available to the buyer on the quay or the wharf at destination.

### DDU - Delivered Duties Unpaid.

The seller bears all costs and risks involved in bringing goods to the point or place of named destination.

### DDP - Delivered Duties Paid.

Represents the seller's maximum obligation